



NATHAN STELTER

PRESENTATION TOPIC: Survey Says....

Tuesday, April 30

Nathan Stelter is vice president for The Stelter Company, a leading source for gift planning marketing solutions for the nonprofit community. The Stelter Company, which was founded in 1962, currently partners with more than 1,700 organizations nationally with a staff of over 100 individuals.

While Nathan wears many hats at Stelter, his primary concentrations and passions include overseeing Stelter's consulting and marketing teams while working with his amazing leadership team to forge the way with new research, new innovations and smarter ways for charities to raise planned gifts.

Over Nathan's 18-year career in planned giving, he's been fortunate to speak at over 100 national and regional industry meetings on gift planning marketing trends and cutting-edge donor and fundraising research. He's been quoted in *Planned Giving Today*, *Advancing Philanthropy* and other trade publications and currently authors the highly successful Stelter Insights blog. Nathan currently serves on the board for the National Association of Charitable Gift Planners, he's a past board member of the National Capital Gift Planning Council (Washington, DC) and a current member of the Mid-Iowa Planned Giving Council.